

Leadership



Vs

Management



A row of five wooden figures, one red and four white, standing on a white surface. The red figure is in the center, and the white figures are on either side of it. The background is a light blue gradient.

Management versus leadership

Management consists of **controlling** a group or a set of entities to **accomplish a goal**. Leadership refers to an individual's ability to **influence**, **motivate**, and **enable** others to **contribute toward organizational success**. Influence and inspiration separate leaders from managers, not power and control.



MANAGER

- gives direction
- has subordinates
- holds authority
- tells you what
- has good ideas
- reacts to change
- tries to be a hero
- exercises power

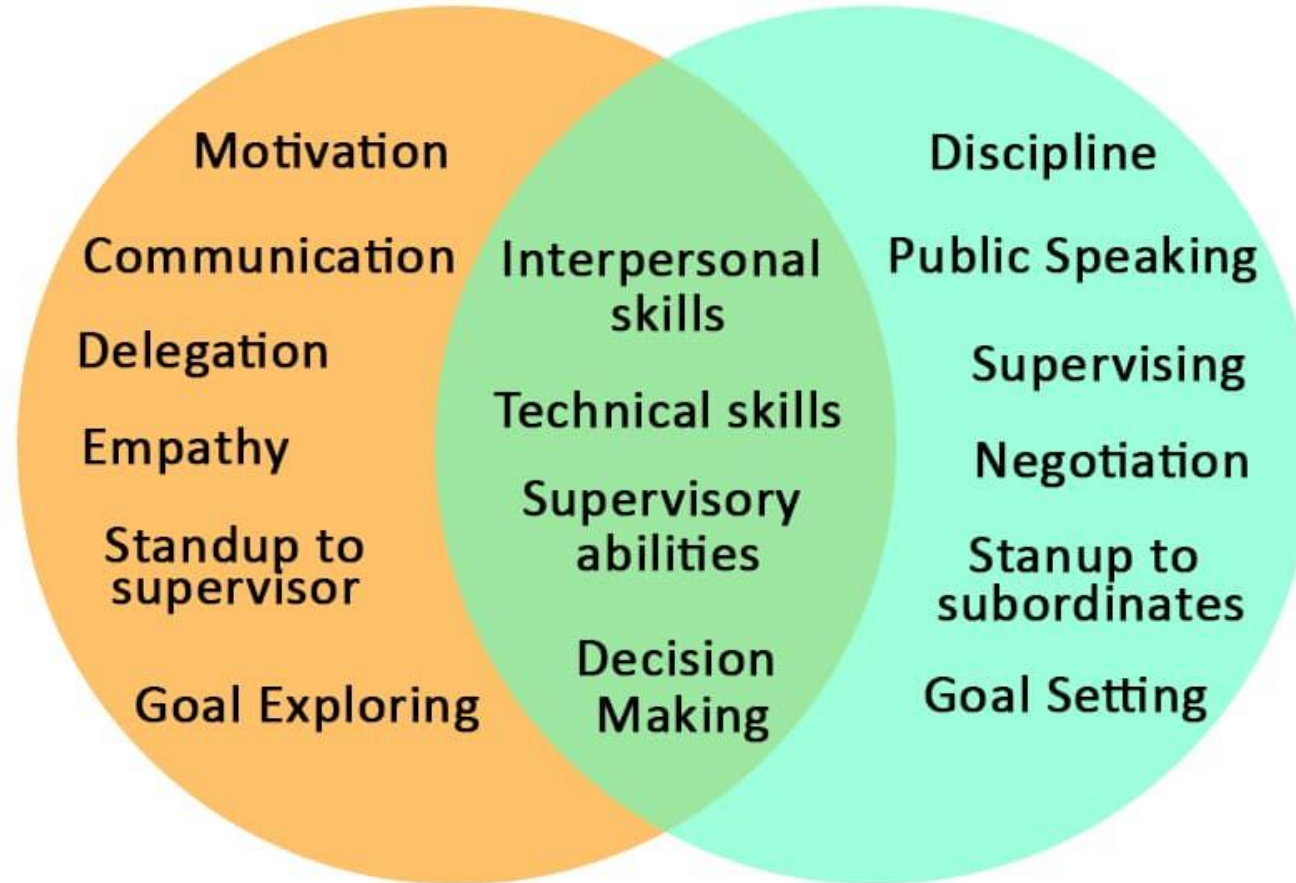
VS

LEADER

- asks questions
- has followers
- is motivational
- shows you how
- actions good ideas
- creates change
- makes heroes
- develops power

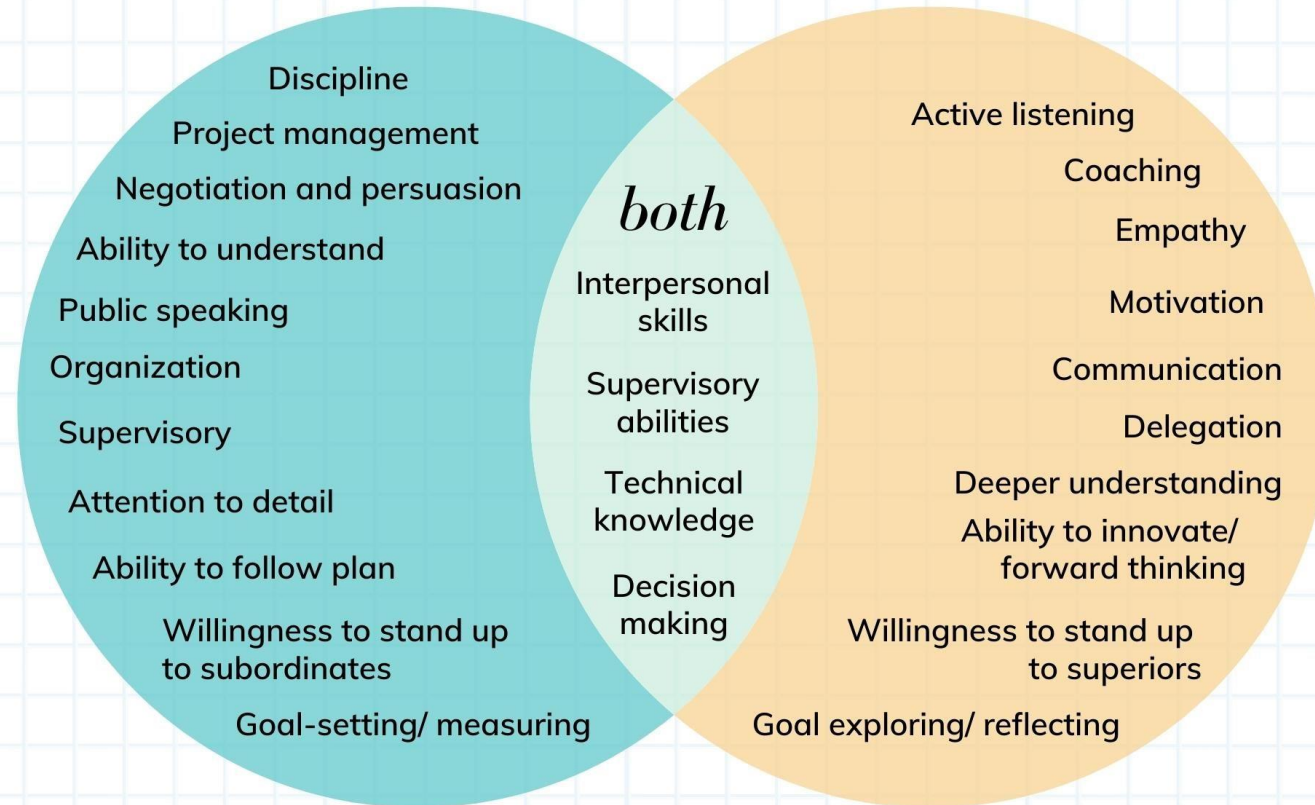
Leadership

Management



MANAGEMENT *VS* LEADERSHIP

SKILLS SKILLS



teambuilding™



MANAGEMENT vs LEADERSHIP

head of the team	part of the team
gives directions	asks questions
convey orders from higher ups	brainstorms with teams
instructs	inspires
follows rules	reinvents rules
gives orders	gives autonomy
is an authority	is an ally
focuses on day to day	imagines the long term
has confidence in their roles	has confidence in their teams
the ones in charge	the ones leading the charge
assigned responsibility	intrinsic responsibility
is a title	is a choice
is power	is influence
seeks to be the best on the team	seeks to bring out the best in the team
is a job	is a lifestyle
maintains the status quo	improves organizational performance
makes marks on pages	makes marks on people
says "this is what I think"	asks "what do you think?"
says "call if you need me"	regularly checks in and asks how to help